

ASIAN EXIM BANKS FORUM

45th Training Programme

Financial Products for Assisting Trade

Virtual - February 20-21, 2023

OVERVIEW

Trade finance is a critical element for cross-border trade, and in many cases the movement of goods across borders, particularly in the emerging markets, cannot occur without it. However, trade finance remains vulnerable to economic crises despite being a low-risk asset class. In sync with the global trade demands and the growing need for trade finance, especially in present high-risk environment, there is growing recognition of the need for more robust trade finance programmes by financial institutions.

These programmes could focus on enhancement to trade instrument(s), thereby enhancing the capacity of commercial banks/financial institutions to support cross-border trade transactions involving markets is required, where trade lines are constrained or where the potential has not been harnessed, and transactions may not materialize in the absence of such support.

Such programmes can help in:

- (i) increasing the confidence of counterparties in settlement of trade transactions;
- (ii) supporting incremental exports by accessing identified untapped/challenging markets;
- (iii) providing market entry mechanism, while enhancing the geographical coverage for exporters, including MSMEs;
- (iv) covering risk for challenging trade transactions; and
- (v) enabling local banks in target countries in establishing working partnerships with large number of commercial banks in host countries.

PROGRAMME SCHEDULE

Monday, February 20, 2023

1100 hrs IST – 1110 hrs IST

Welcome remarks by

Mr. N. Ramesh, Deputy Managing Director, India Exim Bank

1110 hrs IST – 1145 hrs IST

Session I: Presentation on 'Introduction to Trade Assistance Programme' by Mr. Pushpesh Tyagi, Deputy General Manager, Treasury & Accounts Group, India Exim Bank

1145 hrs IST– 1220 hrs IST

Session II: Insights on ADB's Trade & Supply Chain Finance Programme by Ms. Neha Noronha, Investment Specialist, and Ms. Aparna Soni Bhalla, Trade and Supply Chain Finance Program, Asian Development Bank

1220 hrs IST – 1300 hrs IST

Session III: Presentation by Mr. Aidan Applegarth, Managing Director, Bankingwise Limited, London

Tuesday, February 21, 2023

1100 hrs IST – 1130 hrs IST

Session IV: Presentation by Ms. Shashi Kandambi Jassim, Senior Deputy General Manager, International Banking, Sampath Bank PLC, Sri Lanka

1130 hrs IST– 1200 hrs IST

Session V: Presentation by Ms. Yun-Sun Choi, Senior Loan Officer, KEXIM

1200 IST – 1230 hrs IST

Session VI: Presentation by Mr. Gandipa Jaya, Head of Trade Finance Development Department, International Division, PT Bank Negara Indonesia (Persero Tbk)

1230 IST – 1300 hrs IST

Session VII: Presentation Mr. Iftekhar Alam, Regional Manager, South and South East Asia, Trade Finance, International Islamic Trade Finance Corporation (ITFC), IDB, Jakarta

1300 hrs IST – 1310 hrs IST

Closure & Vote of Thanks – Ms. Deepali Agrawal, Chief General Manager, India Exim Bank